


**Feb**
**2013**
**NEWSLETTER**

## Newsletter of February 2013

### Share Information

**Stock Code:** 03900.HK

**Share Price:** HK14.44\*

**52-week share price:**

HK\$3.40 - HK\$17.00

**Shares Outstanding:** 2,152M

**Market Cap:** HK\$31.08B\*

**FYE:** 31 Dec

\* As at 7 February 2013

### Pre-sale Overview

In January 2013, Greentown Group launched a total of 2 new projects or phases of projects, with total saleable area of approximately 40,000 sqm.

Sales performance of major newly launched projects in January 2013 is set out below:

Project	Project Type	Saleable Area Launched sqm	Area Sold sqm	Sales RMB million	ASP RMB/sqm
Shaoxing Yulan Garden	Office	32,271	14,682	127	8,654
Taizhou Ningjiang Mingyue	Apartment	7,396	5,120	71	13,828
<b>Total</b>		<b>39,667</b>	<b>19,802</b>	<b>198</b>	<b>9,992</b>

In January 2013, Greentown Group recorded total sales of 1,188 units, with total saleable area of approximately 214,000 sqm. Monthly sales amounted to approximately RMB4.5 billion of which approximately RMB2.3 billion was attributable to the Group. As at 31 January 2013, Greentown Group recorded RMB2.9 billion agreement sales.



Feb

2013

NEWSLETTER

## Issuance of 5-Year Senior Notes

The Company is pleased to announce that Greentown issued a 5-Year Senior Notes in the aggregate principal amount of US\$400,000,000 at a rate of 8.5% per annum and guaranteed by the Subsidiary Guarantors on 28 January 2013. The issuance of the Senior Notes received overwhelming response from the investors and reported a nearly 10 times over-subscription from the investment market. Deutsche Bank AG, BOCI Asia Limited, Goldman Sachs (Asia) L.L.C., HSBC, Industrial and Commercial Bank of China (Asia) Limited, Standard Chartered Bank and UBS AG were the joint lead managers and joint bookrunners. The Senior Notes was successfully listed on the Hong Kong Stock Exchanges on 5 February 2013. ISIN code : XS0883317884 °

*(All figures contained in this newsletter are unaudited)*

### IR Contact

**Mr. Simon Fung**

Chief Financial Officer

Tel: +86 571 8839 1288

Fax: +86 571 8790 1717

Email: simonfung@chinagreentown.com

**Ms. Dilys Li**

Investor Relations

Tel: +852 2530 0996

Fax: +852 2523 6608

Email: dilys@chinagreentown.com

**Ms. Sherry Xu**

Investor Relations

Tel: + 86 571 8790 2207

Fax: + 86 571 8790 1717

Email: sherry@chinagreentown.com

**Mr. Carl Ye**

Investor Relations

Tel: + 86 571 8790 2676

Fax: + 86 571 8790 1717

Email: yekaer@chinagreentown.com